

# PRISME Forum Business Meeting - Fall 2013

Hosted by  
Novartis Vaccines and Diagnostics

Cambridge, MA  
Tuesday 15<sup>th</sup> October 2013

# Agenda

1. Welcome
2. Minutes of the last meeting
3. Membership Update:
  - New Members and
  - Members' representatives
4. Administrative Support
5. Legal Update
6. Finance Update
7. Election of Officers
8. Confirm venues and dates for 2014

# Approve Minutes

- Review and approve minutes of 2013 Spring PRISME Forum meeting

# Membership Update

# Membership

**The PRISME Forum welcomes its new members, delegated members and guests.**

## **New members:**

- **John Apathy, *Celgene Corporation***
- **Mark Hill, *Merck***
- **Guenter Kurapkat, *Merck KGaA***
- **David Sedlock, *Millenium TTOC***

## **Members' delegates**

- **Adrian Cottrell, *GSK***
- **Juergen Hammer, *Roche***
- **David Hartshough, *Amgen***

# Top 50 Pharma 2012

## In October 2012, 19 members out of the top 50

Rank	Company	2011 Rx Sales USD Billions	2011 R&D Spend USD Millions	Rank	Company	2011 Rx Sales USD Billions	2011 R&D Spend USD Millions
1	Pfizer	\$57.70	\$9,112.00	26	Mitsubishi Tanabe	\$4.70	\$788.00
2	Novartis	\$54.00	\$9,100.00	27	Celgene	\$4.70	\$1,600.00
3	Merck	\$41.30	\$8,467.00	28	CSL	\$4.50	\$349.00
4	Sanofi	\$37.00	\$6,007.00	29	Allergan	\$4.40	\$902.00
5	Roche	\$34.90	\$7,862.00	30	Forest	\$4.20	\$715.00
6	GSK	\$34.40	\$5,822.00	31	Dainippon Sumitomo	\$4.00	\$817.00
7	AstraZeneca	\$33.60	\$5,033.00	32	Shire	\$4.00	\$770.00
8	Johnson & Johnson	\$24.40	\$5,138.00	33	Menarini	\$3.90	N/A
9	Abbot	\$22.40	\$4,129.00	34	Biogen Idec	\$3.80	\$1,219.00
10	Eli Lilly	\$21.90	\$5,020.00	35	Eisai	\$3.70	\$1,740.00
11	Bristol-Myers Squibb	\$21.20	\$3,800.00	36	UCB	\$3.70	\$1,004.00
12	Teva	\$16.70	\$1,080.00	37	Watson	\$3.70	\$295.00
13	Amgen	\$15.30	\$3,167.00	38	Purdue	\$2.90	N/A
14	Takeda	\$15.20	\$3,466.00	39	Lundbeck	\$2.70	\$620.00
15	Boehringer-Ingelheim	\$13.80	N/A	40	Warner Chilcott	\$2.70	\$107.00
16	Bayer	\$12.80	\$1,979.00	41	Kyowa Hakko Kirin	\$2.70	\$543.00
17	Daiichi Sankyo	\$11.60	\$2,332.00	42	Shionogi	\$2.60	\$611.00
18	Novo Nordisk	\$11.50	\$1,662.00	43	Hospira	\$2.60	\$358.00
19	Astellas	\$11.40	\$2,607.00	44	Valeant Pharmaceuticals	\$2.40	\$65.00
20	Gilead Sciences	\$8.10	\$1,229.00	45	Endo Pharmaceuticals	\$2.20	\$182.00
21	Otsuka	\$7.40	\$1,974.00	46	Actavis	\$2.00	N/A
22	Merck KGaA	\$7.20	\$1,577.00	47	Grifols	\$1.90	\$98.00
23	Baxter International	\$6.10	\$946.00	48	Actelion	\$1.80	\$486.00
24	Mylan	\$5.50	\$294.00	49	Galderma	\$1.80	\$363.00
25	Servier	\$5.00	\$1,255.00	50	Aspen	\$1.70	\$1.30

<http://thebigredbiotechblog.typepad.com/the-big-red-biotech-blog/2011/08/top-50-pharma-companies-by-sales.html>

# Top 50 Pharma 2012

## In May 2013, 20 members out of the top 50

Rank	Company	2011 Rx Sales USD Billions	2011 R&D Spend USD Millions	Rank	Company	2011 Rx Sales USD Billions	2011 R&D Spend USD Millions
1	Pfizer	\$57.70	\$9,112.00	26	Mitsubishi Tanabe	\$4.70	\$788.00
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18	Novo Nordisk	\$11.50	\$1,662.00	43	Hospira	\$2.60	\$358.00
19	Astellas	\$11.40	\$2,607.00	44	Valeant Pharmaceuticals	\$2.40	\$65.00
20	Gilead Sciences	\$8.10	\$1,229.00	45	Endo Pharmaceuticals	\$2.20	\$182.00
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23	Baxter International	\$6.10	\$946.00	48	Actelion	\$1.80	\$486.00
24	Mylan	\$5.50	\$294.00	49	Galderma	\$1.80	\$363.00
25	Servier	\$5.00	\$1,255.00	50	Aspen	\$1.70	\$1.30

<http://www.pharmexec.com/pharmexec/article/articleDetail.jsp?id=773562>

# Top 50 Pharma 2012

## In October 2013, 22 members out of the top 50

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# Administrative Support

# Administrative Support

- PRISME Forum Meeting Planning
  - World Events Forum will be contracted by The PRISME Forum from 10-Sep-13 until 9-Sep-14
  - Responsibilities include:
    - meeting planning,
    - logistics,
    - Liaison with PF Meeting host *vis a vis* meeting facilities
    - accommodation and dinner venues,
    - collection of member dues including invoicing,
    - web-site management, etc.
- PRISME Forum Program Coordination
  - John Wise will be contracted by The PRISME Forum from 1-Sep-13 until 31-Aug-14
  - Responsibilities include PRISME Forum:
    - Business Meeting
    - Technical Meeting – in particular faculty co-ordination,
    - Web-site content,
    - Position papers, etc.

# Legal and Tax Status Update

# Legal and Tax Status

- The PRISME Forum is incorporated in the state of Missouri and registered as a non-profit organization
- The yearly status update was filed with the state. This is to report any changes in officers, etc.
- Tax return due in November

# Financial Update

# Pro-Forma Numbers-USD in thousands thru week ending October 14, 2013

COH: ~\$130k

PRISME, collected dues so far this cycle  
(~20 members ~ 60k)

Mtg. expense and support \$30-35k

Tax Preparation \$1k

# Membership Dues

## Payable from 1<sup>st</sup> July 2013

- Membership dues of \$3k per individual member. Note:
  - Decision in FY 2013 was to reduce cash reserve
- Expect no raise in membership fees in 2014- possible temporary reduction
- NOTE
  - bylaws indicate that individuals are members
  - a company / corporate entity may have more than one paying member.

# Election of Officers



# Officer Election Process

- A Chairperson (the “Chair”) will be appointed from the Membership by a majority vote of the Members for a two-year term
- A Secretary/Treasurer will be appointed upon nomination by the Chair and vote of the Membership for a two-year term coextensive with the term of the Chair
- The Steering Committee will be chaired by the PRISME Chair. Members for the Steering Committee will be selected by the Chair in consultation with the membership

# Officer Qualification

- To be selected to the Steering Committee a Member must have been an active participant in PRIME/PRISM/PRISME, and must either represent a pharma/biotech or be a Member Emeritus.
- To be elected Chair a Member must have been an active participant in PRIME/PRISM/PRISME for 2 years, must have served on the Steering Committee, and must either represent a pharma/biotech or be a Member Emeritus

## Current PRISME Forum Chairman and Steering Committee elected /appointed in May 2012

Name	Role	Company Affiliation
Matteo di Tommaso	Chairman	Pfizer
Errol Sandler	Treasurer / Secretary	
Susie Stephens	Past Chairman	Pfizer
Jason Swift	Steering Committee Member	AstraZeneca
Alastair Binnie	Steering Committee Member	BMS
Simon Roach	Steering Committee Member	GSK

Currently in attendance at SC Meetings:

Name	Role
Nico Stanculescu	Meeting Planning
John Wise	Programme Coordination

# Meeting Locations/Venues

- Spring 2014 –
  - Date week commencing Monday 12<sup>th</sup> May
  - Question: Meeting Format?
    - The ½ day Monday through Wednesday protocol or
    - The more traditional Tuesday through Thursday protocol
  - Host GSK?, Location?
- Fall 2014
  - Date week commencing Monday (November?)
  - Volunteers sought!